Financial Statements
For the Year ended 30 June, 2017



CHARTERED ACCOUNTANTS

#### Islamabad Office:

1<sup>st</sup> Floor, Boquival Tower, Street 27A, Crimson Road, Sector H, DHA Phase 2, Islamabad. Tel: +92 (051) 2101060, +92 (051) 5418644

E-mail: infoisb@bakertillymiq.com

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of NEW PEAK SECURITIES (PRIVATE) LIMITED (the Company) as at 30 June 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards, the requirements of the Companies Ordinance, 1984 and the Securities Brokers (Licensing and Operations) Regulations 2016. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) In our opinion, proper books of accounts have been kept by the company as required by the Securities Brokers (Licensing and Operations) Regulations 2016 and the Companies Ordinance, 1984;
- b) in our opinion:
  - i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Securities Brokers (Licensing and Operations) Regulations 2016 and the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
  - i. the expenditure incurred during the year was for the purpose of the Company's business; and
  - ii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan and give the information required by the Companies Ordinance, 1984 and the Securities Brokers (Licensing and Operations) Regulations 2016, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2017 and of the profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).



Head Office Karachi: 4th Floor, Central Hotel Building, Civil Lines, Mereweather Road, Karachi, Tel: +92 (021) 35644872-7, Fax: +92 (021) 35694573

Lahore Office
Peshawar Office
Peshawar Office

188-D-1, Model Town, Lahore - Pakistan. Tel: +92 (042) 3584 2491, 3586 0550 Fax: +92 (042) 3584 4034

TF 152, Deans Trade Centre, Peshawar, Cantt. Tel: +92 (92) 525 3354, 525 3365, Email: btmiqpesh@yahoo.com

House 141. Khana-e-Noor High School Street, Near Last Stop of kabul University, Kabul, Afghanistan,



#### **OTHER MATTERS**

- a) The financial statements for the year ended 30 June 2016 were audited by another firm of Chartered Accountants whose audit report dated 20 September 2016 expressed an unqualified opinion thereon.
- b) In accordance with the requirements of the Securities Brokers (Licensing and Operations) Regulations 2016, we report on the following matters:
  - i. The Company has maintained throughout the financial year systems adequate to enable us to identify with reasonable accuracy the assets held on behalf of customers and distinguish such assets from the proprietary assets of the Company;
  - ii. The Company was in compliance with the requirements of Section 78 of the Securities Act, 2015 and the relevant requirements of those regulations at the date on which the balance sheet is prepared;
  - iii. Internal control system and compliance function commensurate with the size and nature of services performed by the Company was implemented during the year; and

iv. The compliance officer performed its function with efficiency during the year.

Accountants

Baker Tilly Mehmood Idrees Qamar Chartered Accountants

Engagement Partner: Siraj Ahmad

Date: 5 October 2017
Place: Islamabad



**Balance Sheet** 

As at 30 June, 2017

		2017	2016
	Note	Rupees	Rupees
ASSETS			
Non-Current Assets			
Property and equipment	6	4,792,334	2,940,632
Intangible asset	7	4,000,000	4,000,000
Long term investments	8	30,346,030	30,346,030
Long term deposits	9	1,031,000	531,000
Comment A		40,169,364	37,817,662
Current Assets			
Trade debts - net	10	12,954,282	26,432,230
Advances	11	348,810	30,772
Deposits and prepayments	12	18,132,432	84,515
Other receivables	13	10,898,585	47,913,185
Tax refund due from the Government		75,000	75,000
Short term investments	14	355,550	859,335
Cash and bank balances	15	48,025,747	38,459,704
		90,790,406	113,854,741
		130,959,770	151,672,403
EQUITY AND LIABILITIES			
Share capital and reserves			
Share capital	16	20,000,000	20,000,000
Unappropriated profit		34,490,808	30,726,423
Total equity		54,490,808	50,726,423
Advance against issue of shares	17	2,900,000	2,900,000
N- C		57,390,808	53,626,423
Non-Current Liabilities			
Liabilities against assets subjected to finance lease	18	917,470	264,938
Current Liabilities			
Trade and other payables	19	70,553,294	97,184,423
Provision for taxation - net	20	1,375,424	207,987
Current portion of liabilities against assets subject		-,-,-,,-	201,701
to finance lease	18	722,774	388,631
		72,651,492	97,781,041
Contingencies and commitments	21		-
		130,959,770	151,672,403

The annexed notes 1 to 32 form an integral part of these financial statements.

Chief Executive



Director

Profit and Loss Account

For the Year ended 30 June, 2017

	Note	2017 Rupees	2016 Rupees
Revenue	22	43,721,796	26,912,307
Operating and administrative expenses	23	(38,301,994)	(25,344,691)
Profit from operations		5,419,802	1,567,616
Financial charges	24	(480,169)	(64,313)
Other income	25	56,276	28,208,488
Profit before taxation		4,995,910	29,711,791
Taxation	26	(1,231,525)	(649,243)
Profit for the year		3,764,385	29,062,548

The annexed notes 1 to 32 form an integral part of these financial statements.

**Chief Executive** 

Director

Statement of Comprehensive Income For the year ended 30 June, 2017

	2017 Rupees	2016 Rupees
Profit for the year	3,764,385	29,062,548
Items that may be reclassified subsequently to profit or loss	-	-
Items that will not be reclassified subsequently to profit or loss	-	-
Total comprehensive income for the year	3,764,385	29,062,548

The annexed notes 1 to 32 form an integral part of these financial statements.

**Chief Executive** 

Director

Cash Flow Statement

For the year ended 30 June, 2017

69.0		2017	2016
	Note	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		4,995,910	29,711,791
Adjustments for non cash items:			
Depreciation and Impairment		941,062	870,250
Provision for doubtful debts		#C 5-0 10000 mm	
Unrealized gain on investment		(503,785)	(27,404,211)
Loss on sale of fixed assets		3,736	64.040
Financial Charges		480,169	64,313
Operating profit before working capital changes		5,917,092	3,242,143
(Increase)/ Decrease Accounts Receivable		13,477,948	(17,653,581)
(Increase)/ Decrease in Advances		(318,038)	(732,380)
(Increase)/ Decrease in Deposits		(18,047,917)	-
(Increase)/ Decrease in Other receivables		37,014,600	
(Increase)/ Decrease in Short term investments		1,007,570	(401,154)
Increase/ (Decrease) in Trade Payable		(26,631,129)	24,867,879
		6,503,034	6,080,764
Cash flows generated from operations		12,420,126	9,322,907
Financial charges paid		(480,169)	(64,313)
Taxes paid		(64,088)	_
Net cash from operating activities		11,875,868	9,258,594
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of Property and equipment		(159,500)	(1,989,793)
Disposal of Property and equipment		-	
Net change in long term deposits		(500,000)	50,000
Net cash used in investing activities		(659,500)	(1,939,793)
CASH FLOWS FROM FINANCING ACTIVITIES			
Issue of share capital		-	10,000,000
Dividend paid during the year		*	(1,532,000)
Repayment of lease obligation		(1,650,325)	(374,891)
Net cash generated from financing activities		(1,650,325)	8,093,109
Net (decrease)/increase in cash and cash equivalents		9,566,043	15,411,909
Cash and cash equivalents at the beginning of the year		38,459,704	23,047,795
Cash and cash equivalents at the end of the year	15	48,025,747	38,459,704

The annexed notes 1 to 32 form an integral part of these financial statements.

Chief Executive

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Director

Statement of Changes in Equity For the Year ended 30 June, 2017

Revenue Reserve

	Share capital	Unappropriated profit/ (Loss)	Total
	Rupees	Rupees	Rupees
Balance as at 01 July 2015	10,000,000	3,195,875	13,195,875
100,000 ordinary shares of Rs. 100 each issued at par for cash Divided at the rate of Rs. 15.320 per share paid during the year Total comprehensive income for the year Balance as at 30 June 2016	20,000,000	(1,532,000) 29,062,548	10,000,000 (1,532,000) 29,062,548
Total comprehensive income for the year Balance as at 30th June, 2017		3,764,385	50,726,423 3,764,385
	20,000,000	34,490,808	54,490,808

The annexed notes 1 to 32 form an integral part of these financial statements.

Lahore:

Chief Executive

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Director

Notes to the financial statements For the Year ended 30 June, 2017

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

New Peak Securities (Private) Limited (the Company) is a private limited company incorporated on March, 2012 in Pakistan under the Companies Ordinance, 1984. The company is domiciled in Lahore. The company is primarily engaged in the business of stock, brokerage, and secondary capital market operations. It is also actively taking part in the Initial Public Offerings (IPO's) and providing all relative services to the general public to promote investment. Head office of the company is situated at suite # 521, 5th Floor Siddiq Trade Centre, 72 Main Boulevard Gulberg Lahore .

#### 2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of or the directives issued under the Companies Ordinance, 1984 and the Securities Brokers (Licensing and Operations) Regulations 2016. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 and the Securities Brokers (Licensing and Operations) Regulations 2016 shall prevail.

#### 3 USE OF ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with the approved accounting standards require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of revision and future periods in other cases. Judgments made by management in application of the approved accounting standards that have significant on the financial statements and estimates with a significant risk of material adjustments in the next year are discussed in respective policy notes. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgment was exercised in application of accounting policies are as follows:

- (i) Estimates of useful life of property, plant and equipment (Note 6)
- (ii) Estimate of useful life intangible assets (Note 7)
- (iii) Provisions and contingencies
- (iv) Impairment of non-financial assets
- (v) Provision for taxation (Note 20)

Notes to the financial statements For the Year ended 30 June, 2017

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements:

#### 4.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except for short term investments which are carried at their fair values and obligations for staff retirement gratuity and pension which are carried at present values of defined benefit obligation net of fair value of plan assets

#### 4.2 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates. These financial statements are presented in Pak Rupees, which is the Company's functional currency.

#### 4.3 Taxation

Income tax expense comprises current and deferred tax.

#### Current tax

Provision for current taxation is based on taxable income at the applicable rates of taxation after taking into account tax credits and tax rebates, if any. Income tax expense is recognized in profit or loss except to the extent that it relates to items recognized directly in equity or in other comprehensive income.

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is not recognized on temporary differences arising from the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences arising on the initial recognition of goodwill.

Notes to the financial statements For the Year ended 30 June, 2017

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse, based on tax rates that have been enacted. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

The Company takes into account the current income tax law and decisions taken by the taxation authorities. Instances where the Company's views differ from the income tax department at the assessment stage and where the Company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.

#### 4.4 Property, plant and equipment and capital work in progress

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses, except freehold land and capital work in progress, which are stated at cost less impairment losses, if any. Cost comprises acquisition and other directly attributable costs.

Depreciation is provided on a written down value basis and charged to profit or loss to write off the depreciable amount of each asset over its estimated useful life at the rates specified in note 15. Depreciation on addition in property, plant and equipment is charged from the date when the asset becomes available for use up to the date of its disposal.

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The carrying amount of the replaced part is derecognized, if any. The costs of the day-to-day servicing of property, plant and equipment are recognized in profit or loss as incurred.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognized net within other income in profit or loss.

The Company reviews the useful life and residual value of property, plant and equipment on a regular basis. Any change in estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on depreciation charge and impairment.

Notes to the financial statements For the Year ended 30 June, 2017

#### 4.5 Impairment

#### Non-financial assets

The carrying amounts of non-financial assets other than deferred tax asset, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit, or CGU").

The Company's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs. An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit and loss account.

Impairment loss recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### Financial assets

Financial assets are assessed at each reporting date except trade receivables to determine whether there is objective evidence that they are impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. Objective evidence that financial assets are impaired may include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy.

All individually significant assets are assessed for specific impairment. All individually significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

Notes to the financial statements For the Year ended 30 June, 2017

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognized in profit or loss and reflected in an allowance account. Interest on the impaired asset continues to be recognized through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit and loss account.

Trade receivables which are overdue for more than 5 days are fully provided for to the extent of amount not covered by the collateral after applying haircuts in accordance with Second Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016

#### 4.6 Investments

#### 4.6.1 Available for sale investments

These are initially measured at their fair value plus directly attributable transaction cost and at subsequent reporting dates measured at fair values and gains or losses from changes in fair values other than impairment loss are recognized in other comprehensive income until disposal at which time these are recycled to profit or loss. Impairment loss on investments available for sale is recognized in the profit or loss.

#### 4.6.2 Investments at fair value through profit or loss

Investments which are acquired principally for the purpose of selling in the near term or the investments that are part of a portfolio of financial instruments exhibiting short term profit taking, are classified as fair value through profit or loss and designated as such upon initial recognition. These are stated at fair values with any resulting gains or losses recognized directly in profit or loss.

#### 4.6.3 Loans and receivables

Investments are classified as loans and receivables which have fixed or determinable payments and are not quoted in an active market. These investments are initially measured at fair values plus directly attributable transaction costs. Subsequent to initial recognition, these are stated at their amortized cost using the effective interest method, less any impairment losses.

#### 4.7 Foreign currency transaction and translation

Transactions in foreign currency are accounted for at the exchange rates prevailing on the date of transactions. All monetary assets and liabilities denominated in foreign currencies at the year end are translated in Pak Rupees at exchange rates prevailing at the balance sheet date. Non monetary items that are measured in terms of historical cost in a foreign currency are translated using exchange rate at the date of transaction. Exchange differences are included in profit and loss account for the year.

Notes to the financial statements For the Year ended 30 June, 2017

#### 4.8 Trade and settlement date accounting

All "regular way" purchases and sales of listed securities are recognized on the trade date, i.e. the date that the Company commits to purchase/sell the asset. Regular way purchase or sale of financial assets are those, the contract for which requires delivery of assets within the time frame established generally by regulation or convention in the market place concerned.

#### 4.9 Revenue recognition

Revenue is recognized when significant risk and rewards of ownership have been transferred to the customers, recovery of the consideration is probable, the associated costs can be estimated reliably, there is no continuing management involvement and the amount of revenue can be measured reliably.

Revenue is recognized as follows in following cases:

- (a) Brokerage and commission are accrued as and when due.
- (b) Dividend income is recognized in profit or loss on the date that the Company's right to receive payment is established.
- (c) Interest income is recognized as it accrues in profit or loss, using effective interest method.
- (d) Underwriting commission is recognized when the agreement is executed. Take-up commission is recognized at the time commitment is fulfilled.

#### 4.10 Borrowing costs

Borrowing costs which are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. Borrowing cost includes exchange differences arising from foreign currency borrowings to the extent these are regarded as an adjustment to borrowing costs. All other borrowing costs are charged to profit and loss account.

#### 4.11 Research and development cost

Research and development costs are charged to income as and when incurred.

#### 4.12 Provisions

A provision is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are determined by discounting the expected future cash flows at a pre tax discount rate that reflects current market assessment of time value of money and risk specific to the liability.

Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

Notes to the financial statements For the Year ended 30 June, 2017

#### 4.13 Dividend and reserve appropriation

Dividend is recognized as a liability in the period in which it is declared. Movement in reserves is recognized in the year in which it is approved.

#### 4.14 Financial instruments

#### Non-derivative financial assets

These are initially recognized on the date that they are originated i.e. trade date which is the date that the Company becomes a party to the contractual provisions of the instrument.

A financial asset is derecognized when the contractual rights to the cash flows from the asset expire, or when the Company transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Company is recognized as a separate asset or liability.

The Company classifies non-derivative financial assets as available for sale, held for trading, loans and other receivables. Loans and receivables comprise investments classified as loans and receivables, cash and bank balances and trade and other receivables.

#### Trade debts, other receivables and other financial assets

Trade debts and other receivables are initially recognized at fair value plus any directly attributable transaction cost. Subsequent to initial recognition, these are measured at amortized cost using effective interest method, less any impairment losses. Known bad debts are written off, when identified.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash with banks on current, saving/ deposit accounts, short term running finance and other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to insignificant risk of change in value.

#### Non-derivative financial liabilities

The Company initially recognizes non derivative financial liabilities on the date that they are originated or the date that the Company becomes a party to the contractual provisions of the instrument. The Company derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

These financial liabilities are recognized initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortized cost using the effective interest method. Non-derivative financial liabilities comprise markup bearing borrowings including obligations under finance lease, short term borrowing and trade and other payables.

Notes to the financial statements For the Year ended 30 June, 2017

#### Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to setoff the recognized amounts and intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

#### 4.15 Finance income and finance costs

Finance income comprises interest income on funds invested (including available-for-sale financial assets), dividend income, gain on disposal of available-for-sale financial assets and changes in fair value of investments held for trading.

Finance costs comprise interest expense on borrowings, changes in fair value of investment carried at fair value through profit or loss and impairment losses recognized on financial assets. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using effective interest method.

Foreign currency gains and losses are reported on a net basis.

#### 5 APPLICABILITY OF STANDARDS

#### 5.1 Changes in accounting policies and disclosures resulting from adoption of amendments and interpretations during the year

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as described below:

#### Amended standards and interpretations

The Company has adopted the following accounting standards and amendment which became effective during the year:

Accounting for Acquisitions of Interests in Joint Operations (Amendments to IFRS 11)

Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to IAS 16 and IAS 38)

Agriculture: Bearer Plants (Amendments to IAS 16 and IAS 41)

Equity Method in Separate Financial Statements (Amendments to IAS 27)

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)

Annual Improvements 2012-2014 Cycle

Disclosure Initiative (Amendments to IAS 1)

Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28)

The adoption of the above amendment and accounting standards did not have any effect on the financial statements.

Notes to the financial statements For the Year ended 30 June, 2017

# 5.2 Standards, amendments to accounting standards and improvements to accounting standards that are not yet effective.

The following amendments to the approved accounting standards, as applicable in Pakistan, will be effective from the dates mentioned below against the respective standard:

Standard	Effective date (annual periods beginning on or after)
IAS 7 - Statement of Cash Flows (Amendments) - Disclosure Initiative	1-Jan-17
IAS 12 - Income Taxes (Amendment) - Recognition of Deferred Tax Assets for unrealized losses.	1-Jan-17
Annual Improvements to IFRS Standards 2014–2016 Cycle – Amendments to IFRS 12	1-Jan-17
IFRS 10 - Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment)	Not yet finalized
IFRIC 22 - Foreign Currency Transactions and Advance Consideration	1-Jan-18
IFRIC 23 - Uncertainty over Income Tax Treatments	1-Jan-19
Transfers of Investment Property (Amendments to IAS 40)	1-Jan-18

The Company expects that the adoption of the above amendments to the standards will not affect the Company's financial statements, in the period of initial application.

Further, the following new standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of applicability in Pakistan:

Standard	IASB Effective date (annual periods beginning on or after)
IFRS 1 - First-time adoption of International Financial Reporting Standards	Jul-09
IFRS 14 - Regulatory Deferral Accounts	1-Jan-16
IFRS 9 - Financial Instruments	1-Jan-18
IFRS 15 - Revenue from Contract with Customers	1-Jan-18
IFRS 16 - Leases	1-Jan-19
IFRS 17 - Insurance Contracts	1-Jan-21

NEW PEAK SECURITIES (PRIVATE) LIMITED Notes to the financial statements For the Year ended 30 June, 2017

# PROPERTY AND EQUIPMENT

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		Cost				Accumulated Depreciation	epreciation			
	As at 1 July 2016	Additions	Deletions	As at 30 June 2017	As at 1 July 2016	For the Year	For the Year Adjustments	As at 30 June 2017	Net book value as	Rate of
OWNED					Rupees				at 30 June 2017	depreciation %age
Office equipment Computer equipment Furniture and fixtures Vehicles Leasedhold Improvements LEASED Vehicles	49,477 345,370 112,050 2,048,293 82,754 2,299,000	- 42,000 117,500 2,637,000	(50,000)	49,477 345,370 154,050 2,115,793 82,754 4,936,000	24,452 239,906 71,684 345,494 43,177	3,754 34,803 7,630 259,826 5,937	(46,264)	28,206 274,709 79,313 559,056 49,114	21,271 70,661 74,737 1,556,737 33,640	15 33 15 15 15 33
	4,936,944	2,796,500	(50,000)	7,683,444	1,996,313	941,062	(46,264)	2,891,110	4,792,334	

		s Rate of	+		5 15						33					
		Net book value as	ar So sum #OTO		25.025	105,464	40,367	1,702,799	39,577		1 027 400	7 040 637				
		As at 30 June 2016			24,452	239,906	71,684	345,494	43,177		1.271,600	1 006 313				
	epreciation	Adjustments				,	1									
	Accumulated Depreciation	For the Year Adjustments			4,416	45,199	7,124	300,494	6,984		506,033	870.250				
	As at 1 July 2015	Rupees		20,036	194,707	64,560	45,000	36,193		765,567	1.126.063					
		As at 30 June 2016			49,477	345,370	112,050	2,048,293	82,754		2,299,000	4,936,944				
	Cost	Deletions									•	1	ı		3	1
		Additions			ı	41,500	1	1,948,293				1,989,793				
		As at 1 July 2015			49,477	303,870	112,050	100,000	82,754		2,299,000	2,947,151				
			OWNED	OWINED	Office equipment	Computer equipment	Fulliture and fixtures	venicles	beaseanoid improvements	LEASED	Vehicles					

Notes to the financial statements For the Year ended 30 June, 2017

#### 7 INTANGIBLE ASSET

2017 2016 ----Rupees----

Trading Right Entitlement Certificate (TREC) - Pakistan Stock Exchange Limited

4,000,000

4,000,000

7.1 Pursuant to the Stock Exchange (Corporatization, Demutualization and Integration) Act, 2012, stock exchanges operating as guarantee limited companies were converted to public limited companies (referred to as "corporatization") along with separation of ownership rights from members' trading rights (referred to as "demutualization"). As a result of demutualization, membership cards were replaced by shares in ISE Towers REIT Management Limited (Formely Islamabad Stock Exchange) being financial asset classified under "long term investment" and trading rights entitlement certificates (TREC) representing rights to trade on the Exchange being an intangible asset. The value represents cost of membership allocated to TREC based on fair value of TREC and shares in the Exchange at a split-off date and subsequent impairment loss, if any. TREC has indefinite useful life. In order to meeet Base Minimum Capital (BMC), TREC has been pledged with Pakistan Stock Exchange Limited (PSX), which came into existence as a result of integration of stock exchanges on 11 January, 2016. Notional value of TREC notified by PSX amounts to Rs. 5 million, hence no impairment has been recognized in the books of accounts.

2017 2016

Rupees

Note

#### 8 LONG TERM INVESTMENTS

Investments available for sale
Investment in ISE Towers REIT Management
Limited (unquoted) - at cost

8.1

30,346,030

30,346,030

- 8.1 This represents 3,034,603 shares of Rs. 10 each which were alloted to the Company subsequent to demutualization of stock exchanges as referred in Note 7.1 to the financial statements. The Company received 1,213,841 shares being 40% of total shares alloted to the Company. Remaining 60% of the shares are transferred to CDC sub-account in the Company's name under ISE's participant IDs with the CDC which will remain blocked until these are sold to strategic investors, general public and financial institutions. 3,034,603 shares are pledged with PSX to meet BMC requirements.
- 8.2 These shares do not have a quoted market price in an active market and fair value cannot be estimated reliably, therefore, these are carried at cost. Further, these have been classified in Level 3 category as per IFRS 13. The break-value of these shares as per latest audited financial statements amounts to Rs. 12.13 per share, hence no impairment has been recognized in the books of accounts for these shares.

Notes to the financial statements For the Year ended 30 June, 2017

for the	Year ended 30 June, 2017			
			2017	2016
		Note	Rupees	Rupees
9	LONG TERM DEPOSITS			
	CDC membership deposit		100,000	100,000
	NCCPL membership deposit		300,000	300,000
	Security deposit with NCCPL - future trading		500,000	-
	Pakistan Stock Exchange		50,000	50,000
	Office Security Deposit		81,000	81,000
		-	1,031,000	531,000
10	TRADE DEBTS - NET			
	Considered good - secured	10.1	10,436,029	26,432,230
	Considered doubtful	_	2,518,253	-
			12,954,282	26,432,230
	Provision for doubtful debts	10.2	_	_
		_	12,954,282	26,432,230
	securites, after applying VaR haircuts exceeds the recei	vable amount.		
11	ADVANCES			
	Staff advances - unsecured	_	348,810	30,772
12	DEPOSITS AND PREPAYMENTS			
	NCCPL Deposits (Regular and Futures)		18,130,000	50,000
	Prepayments	_	2,432	34,515
		-	18,132,432	84,515
13	OTHER RECEIVABLES			
	Receivable from NCSS	_	10,898,585	47,913,185
14	SHORT TERM INVESTMENTS			
	Investments at fair value through profit or loss			
	Investment in listed securities	14.1 =	355,550	859,335
14.1	These represent investment in listed securities, held by	the Company, value	ed based quoted price	es of these

14.1 These represent investment in listed securities, held by the Company, valued based quoted prices of these securities at PSX which is the active/ principal market for these securities. These are classified in Level 1 category as per IFRS 13.

Notes to the financial statements For the Year ended 30 June, 2017

15	CASH AND BANK BALANCES		2017 Rupees	2016 Rupees
		Note		
	Cash in hand		87,742	23,810
	Cash at bank	15.1	47,938,005	38,435,894
			48,025,747	38,459,704

This includes Rs. 44,606,520 (2016: Rs. 38,258,571) amount held on account of clients. This includes Rs. 13,981,682 held in deposit accounts and Rs. 33,956,323 held in current accounts.

			2017 Rupees	2016 Rupees
16	SHARE CAPITAL	Note		
	Authorized			
	400,000 ordinary shares (2016: 400,000) of Rs. 100/- each	1.	40,000,000	40,000,000
	Issued, subscribed and paid up			
	200,000 ordinary shares (2016: 200,000) of Rs. 100/- each fully paid in cash	1	20,000,000	20,000,000
16.1	Details of shareholders in the Company is as follows:			
			Shareho	0
			%age	%age
	Abdul Basit - 415,150 (2016: 415,150) shares		20.76%	20.76%
	Jawad Arshad Mir - 425,000 (2016: 425,000)		21.25%	21.25%
	Amna Arshad Mir -150,000 (2016: 150,000)		7.50%	7.50%
	Ghulam Mujtaba Butt -529,750 (2016: 529,750)		26.49%	50.49%
	Aisha Assad - 480,000 (2016: 480,000)		24.00%	0.00%
			2017	2016
			Rupees	Rupees
17	ADVANCE AGAINST ISSUE OF SHARES			
	Loan from directors - unsecured	17.1	2,900,000	2,900,000

17.1 This was previously classified as loan from directors under long term liabilities as the loan was repayable at the option of the Company. Pursuant to TR-32 issued by the Institute of Chartered Accountants of Pakistan, the said loan has been reclassified as advance against issue of shares from long term loan classified under non-current liabilities.

Notes to the financial statements For the Year ended 30 June, 2017

22.1

This includes Rs. 43,721,796 from retail customers.

18	LIABILITIES AGAINST ASSETS SUBJECTED TO FINANCE LEASE		2017 Rupees	2016 Rupees	
	Present Value of Minimum Lease Payment		1,640,245	652 560	
	Less: Current Portion shown under Current Liabilities		(722,774)	653,569	
	2000. Carrent Fortion Shown ander Carrent Elabitities	18.1	917,470	(388,631) <b>264,938</b>	
18.1	Minimum lease rentals payable	70.7	<del></del>	204,930	
10.1	Not later than one year		976 126	421 772	
	Later than one year and not later than five years		876,136 1,149,469	431,772 287,848	
	and the your and not later than 1170 yours		2,025,605	719,620	
	Less: Future financial charges		(385,361)	(66,051)	
	Net lease obligation		1,640,245	653,569	
			2017	2016	
			Rupees	Rupees	
19	TRADE AND OTHER PAYABLES				
	Trade creditors		53,178,466	95,676,817	
	National clearing future trades payables		12,057,445	-	
	Withholding Tax payable		933,090	23,229	
	FED Payable		4,225,848	1,380,083	
	Accrued and other payables		158,444	104,294	
			70,553,294	97,184,423	
20	PROVISION FOR TAXATION - NET				
	Provision for current tax		2,130,854	899,329	
	Advance tax		(755,430)	(691,342)	
			1,375,424	207,987	
21	CONTINGENCIES AND COMMITMENTS				
21.1	There are no contingencies and commitments of the Company as of 30 June 2017.				
			2017	2016	
			Rupees	Rupees	
		Note	•		
22	REVENUE				
	Commission Income from brokerage	22.1	43,721,796	26,912,307	

Notes to the financial statements For the Year ended 30 June, 2017

		2017 Rupees	2016 Rupees
23	OPERATING AND ADMINISTRATIVE EXPENSES		
	Staff Salaries and Bonuses	4,244,080	3,267,130
	Remuneration of Directors and Chief Executive Officer	4,236,500	4,154,800
	Commission paid to agents	14,433,368	10,736,233
	Fuel and power expenses	294,000	-
	Telephone and internet charges	778,807	316,134
	Postage and telegram	41,804	26,504
	Service Charges	441,844	477,774
	Printing and Stationary	299,312	190,725
	Vehicle Insurance	83,333	133,066
	Rent, Rate and Taxes	502,120	543,200
	Legal & professional charges	20,000	30,000
	CDC trading	1,954,917	1,656,101
	NCCPL charges	925,306	700,897
	ISE charges	77,500	39,909
	SECP charges	50,025	100,000
	LSE service charges	173,000	83,230
	Travelling and conveyance	238,500	72,216
	Entertainment	2,172,438	1,071,842
	Audit Remuneration	47,860	228,070
	Utilities	353,590	511,555
	Repair and Maintenance	48,200	82,605
	Trading Taxes	4,964,366	-
	Depreciation		870,250
	Bad Depts	676,591	-
	Misc Expenses	303,471	52,450
		38,301,994	25,344,691
24	FINANCIAL CHARGES		
	Bank charges	7,684	11,998
	Mark-up on asset subject to finance lease	472,485	52,315
		480,169	64,313
25	OTHER INCOME		
	Other Income	460,765	27,299
	Dividend Income		534,821
	Bank Profit	103,032	242,157
	Gain / (Loss) on re-measurement of TREC Value		3,112,000
	Unrealized gain / (loss) on remeasurement of ISE TRMINAL sha	ares -	23,834,030
	Loss on sale of fixed assets	(3,736)	-
	Unrealized gain/(loss) on short term investments	(503,785)	458,181
		56,276	28,208,488

Notes to the financial statements For the Year ended 30 June, 2017

26	TAXATION	Note	2017 Rupees	2016 Rupees	
	Current	26.1	1,231,525	649,243	
26.1	Reconciliation of accounting profit with tax charge for the year is as follows:				
	Accounting profit before tax		4,995,910		
	Tax at the rate of 31% (2016: 32%) Income subject to lower rate of tax Income exempt from tax Effect of temporary differences Tax charge for the year		1,548,732 - (317,207) 1,231,525	- - - -	

Provision for deferred tax has not been made as the commission income is subject to final tax regime for tax year 2018. Major portion of other sources of income is also subject to final tax regime.

## 27 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

27.1 The aggregate amount charged in these financial statements in respect of remuneration including benefits applicable to chief executive, directors and executives of the Company are given below:

	2017	2017		16
	Director/ Chief Executive	Executives	Director/ Chief Executive	Executives
		]		
Managerial remuneration	1,940,000	-	1,360,000	_
Number of persons	1		1	

27.2 Remuneration paid to three (2016: three) directors, other than Chief Executive Officer, amount to Rs. 2,296,500 (2016: Rs. 2,794,800)

Notes to the financial statements For the Year ended 30 June, 2017

## 28 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

#### 28.1 Risk management framework

The Director/ Chief Executive has overall responsibility for the establishment and oversight of the Company's risk management framework. He is also responsible for developing and monitoring the Company's risk management policies. The Director/ Chief Executive monitors frequently throughout the year for developing and monitoring the Company's risk management policies. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and control, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

## 28.2 Financial assets and liabilities by category and their respective maturities

	June 30,	<b>June 30, 2017</b>		June 30, 2016	
	Maturity up to One year	Maturity after One year	Maturity up to One year	Maturity after One year	
Financial assets					
Long term investments		30,346,030		30,346,030	
Long term deposits		1,031,000		531,000	
Trade debts - net	12,954,282		26,432,230	331,000	
Advances			30,772		
			84,515		
Deposits and prepayments			01,010		
Other receivables	-		47,913,185		
Short term investments	355,550		859,335		
Cash and bank balances	48,025,747		38,459,704		
	61,335,579	31,377,030	113,779,741	30,877,030	
Financial liabilities			p-1		
Liabilities against assets					
subjected to finance lease	722,774	917,470	388,631	264,938	
Trade and other payables	65,394,355		95,781,111	201,750	
	66,117,129	917,470	96,169,742	264,938	

Notes to the financial statements For the Year ended 30 June, 2017

#### 28.3 Fair values

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly

transaction between market participants at the measurement date. Consequently, differences can arise between

carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the year end date. The quoted market prices used for financial assets held by the Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements.

#### 28.4 Financial risk factors

The Company has exposures to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

#### 28.4.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking to account of any collateral. Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political, or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry. The Company's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit worth counterparties thereby mitigating any significant concentrations of credit risk.

Credit risk of the Company arises from deposits with banks and financial institutions, trade debts, short term loans and advances, short term investments and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their net worth and proper margins are collected and maintained from the clients. the management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery. The Company's management as part of risk management policies and guidelines, reviews clients' financial position, considers past experience and other factors, and obtains necessary collaterals to reduce credit risks. Further, credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings.

Notes to the financial statements For the Year ended 30 June, 2017

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies, investment and operational guidelines approved by the Director/ Chief Executive. In addition, credit risk is also minimized due to the fact that the Company invests only in high quality financial assets, majority of which have been rated by a reputable rating agency. The Company does not expect to incur material credit losses on its financial assets.

The carrying amount of financial assets represent the maximum credit exposure, as specified below:-

	2017	2016
	Rupees	Rupees
Long term investments	30,346,030	30,346,030
Long term deposits	1,031,000	531,000
Trade debts - net	12,954,282	26,432,230
Advances	-	30,772
Deposits and prepayments	· ·	84,515
Other receivables		47,913,185
Short term investments	355,550	859,335
Cash at bank	47,938,005	38,435,894
	92,624,867	144,632,961

Notes to the financial statements For the Year ended 30 June, 2017

#### 28.4.2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of adequate funds through committed credit facilities and the ability to close out market positions due to dynamic nature of the business. The Company finances its operations through equity, borrowings and working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk. The management aims to maintain flexibility in funding by keeping regular committed credit lines.

The following are the contractual matur	ities of financial liabil	ities:	
	As at June 30, 2017		
Financial liabilities	Carrying amount	Within one year	More than one
Liabilities against assets subjected to			
finance lease	1,640,245	876,136	1,149,469
Trade and other payables	65,394,355	65,394,355	
Total	67,034,599	66,270,491	1,149,469
	As at June 30, 2016		
Financial liabilities	Carrying amount	Within one year	More than one
Liabilities against assets subjected to			
finance lease	653,569	431,772	287,848
Trade creditors	95,781,111	95,781,111	-
Total	96,434,680	96,212,883	287,848

It is not expected that the cash flow included in the maturity analysis could occur significantly earlier or at significantly different amounts.

#### 28.4.3 Market risk

Market risk means that value of a financial instrument with fluctuate because of changes in market prices such as foreign exchange rates, interest rates and equity prices. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. Market risk comprises of three types of risk: foreign exchange or currency risk, interest rate risk and price risk. The market risk associated with the company's business activities are discussed as under:

#### Foreign exchange risk management

Currency Risk is the risk that value of a financial instrument will fluctuate because of changes in foreign exchange rates. The company is not exposed to currency risk as the Company does not maintain bank accounts in foreign currencies.

Notes to the financial statements For the Year ended 30 June, 2017

#### Interest rate risk management

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. Significant interest rate risk exposures are primarily managed by a mix of borrowings at fixed and variable interest rates. The company analyzes its interest rate exposure on a regular basis by monitoring existing facilities against prevailing market interest rates and taking into accounts various other financing options available.

#### Price risk

Price risk represents the risk that fair value of financial instrument will fluctuate because of changes in the market prices, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factor affecting all or similar financial instruments traded in the market. The company is significantly exposed to equity price risk since it carry investments in quoted securities (Note 14 to the financial statements).

## 29 Capital risk management

The Company's objective when managing capital is to safe guard its ability to continue as a going concern so that it can continue to provide returns for the shareholder and benefits for other stake holders. Further, the Company has to comply with capital requirements (paid-up capital, net worth, minimum net capital) applicable to related category of broker (trading, trading and self clearing, trading and clearing) in which the broker falls as specified under the Securities Brokers (Licensing and Operations) Regulations 2016. Net capital balance of the Company as at 30 June, 2017 amounts to Rs. 18,362,736 (2016: Rs. 15,232,453) and liquid capital of the Company as at 30 June, 2017 amounts to Rs. 18,309,300 (2016: Not applicable)

Notes to the financial statements For the Year ended 30 June, 2017

## 30 RELATED PARTY TRANSACTIONS

The related parties of the Company comprise of shareholders/ directors, key management personnel, entities with common shareholding, entities over which the directors are able to exercise influence and entities under common directorship. Transactions with related parties and the balances outstanding at the year end are disclosed in the respective notes to the financial statements.

## 31 NUMBER OF EMPLOYEES

Total number of employees at the end of year was 20 (2016: 16). Average number of employees was 18 (2016: 16)

#### 32 GENERAL

- 32.1 Figures have been rounded off to the nearest of rupee.
- 32.2 Corresponding figures have been rearranged, wherever necessary for the purposes of comparison. However, no significant rearrangement / reclassification have been made in these financial statements.

## 32 AUTHORIZATION

32.1 These financial statements were authorized for issue on OS october, 20/7 by the Board of Directors of the Company.

Chief Executive

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Director